

# HASSNEIN FALAH

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## Summary

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IT & ERP Systems Expert with a proven record in accounting operations and robust software development. I specialize in leveraging data analytics and AI concepts to drive operational efficiency and support data-driven decision-making. My focus is on delivering innovative technology solutions that streamline processes and fuel digital transformation.

## Experience

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### Microtech

02/2025 - 07/2025

#### Inventory Specialist & Company Representative

- Driving efficient inventory operations for a leading electronics company, ensuring precise stock control and streamlined product flow.
- Implementing advanced tracking methodologies to enhance accuracy in incoming and outgoing shipments.
- Collaborating closely with supply chain and sales teams to optimize stock levels and minimize potential losses.
- Acting as a key company representative, contributing to critical operational logistics and fostering strong vendor relations.

### Daw Alsaad Company

01/2024 - 01/2025

#### IT Manager & Accounts and Inventory Manager

- Spearheaded IT department management, significantly enhancing technology infrastructure and system optimization.
- Oversaw comprehensive accounts and inventory operations, implementing robust strategies for efficient resource management and meticulous record accuracy.
- Played a pivotal role in streamlining operational workflows through technology integration.

### Micronext Company

07/2022 - 06/2023

#### Programmer

- Specialized Programmer in System Development & Business Solutions, with practical experience in transforming complex requirements into robust software applications.
- Proficient in web development (Frontend/Backend), ERP system customization, and IT management.
- Passionate about optimizing processes and supporting technology-driven decision-making.

## Education

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Middle Technical University

(01/2020 - 06/2024)

Bachelor's Degree, Computer Engineering

## Skills

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### Programming & Core Technologies:

Python , C# , JavaScript (ES6+) , C++ , HTML5 & CSS3 , SQL & MySQL , Git & GitHub (Version Control)

### DevOps & Infrastructure:

Docker , Linux (Ubuntu, CentOS) , IT Infrastructure Management , System Optimization

### Operations Management:

ERPNext (Customization & Integration) , Advanced Inventory Management , Supply Chain & Logistics

Process Streamlining , Accounts Management

### Data & AI:

Machine Learning Fundamentals , Basic AI Concepts

### Soft Skills:

Critical Thinking & Problem Solving , Adaptability & Continuous Self-Learning , Technical

Documentation & Effective Communication